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"Valuation as Revelation and Reconciliation"

O'Riordan, Tom

O'Riordan, Tom. "Valuation as Revelation and Reconciliation." *Environmental Values* 6, no. 2 (1997): 169–83. doi:10.3197/096327197776679149 .

Valuation is portrayed here as a dynamic and interactive process, not a static notion linked to willingness to pay. Valuation through economic measures can be built upon by creating trusting and legitimising procedures of stakeholder negotiation and mediation. This is a familiar practice in the US, but it is only beginning to be recognised as an environmental management tool in the UK. The introduction of strategic environmental and landuse appraisal plans for shorelines, estuaries, river catchments and rural landscapes, combined with the mobilisation of protest around landuse proposals that are not seemingly justified on the basis of "need" (incinerators, landfills, quarries, reservoirs, roads) suggest that a more legitimate participatory form of democracy is required to reveal valuation through consensual negotiation.

— Text from The White Horse Press website

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